



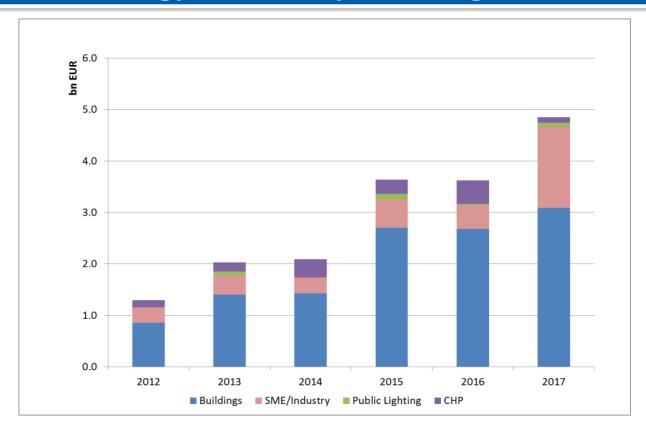
FINANCING ENERGY EFFICIENCY

Energy Efficient Mortgages Event 13-14 June 2018, Windsor, UK

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EIB Energy Efficiency Lending 2012-2017



Overall EE-lending increased by 4x since 2012

Total EE-lending in 2017 amounted to EUR 4.85 bn, of which 65% to buildings



ELENA

- Established in 2009 as European Local ENergy Assistance not only local anymore
- Based on an agreement between the EIB and the European Commission
 - managed by the EIB
 - financed by the Horizon 2020 Framework Programme for Research & Innovation
- Grant for preparation (not implementation) of investment programmes
- Grant covers up to 90% of costs related to project development support
- ▶ Budget allocation: first come, first served principle; on average EUR15m per year;
- Required level of maturity: preparatory studies carried out and main decisions taken before ELENA support request (ELENA proposal should demonstrate high probability that project will be implemented)
- Obligation of investment implementation leverage factor required:
 - 20 for sustainable energy projects (10 for SFSB)
- In case the leverage not achieved: grant may be clawed back
- Final beneficiary (applicant) doesn't have to be the one who is implementing the investment
- 3-year implementation period for EE projects



ELENA

Savings Identification Technical Assistance Support		Energy Savings & Reduced CO ₂ Emissions Eligible Investment Programmes	
Eligible Costs (up to 90%)	Expertise	Energy Efficiency & Renewable Energy	Urban Transport & Mobility
 Feasibility & market studies Programme structuring Business plans Energy audits Financial structuring Tendering procedure Contractual arrangement 	 Recruit additional staff Hire experts and advisors Costs of personnel assigned to the project 	 EE renovations of public and private buildings Street and traffic lighting Integration of renewable energy sources into the buildings Investments in district heating/cooling networks Local energy facilities (e.g. smart grids) 	 Clean and energy efficient transport vehicles: trams, trolleybuses, metros, trains Investment in public transport



ELENA

PRE-APPLICATION (2-3 pages with basic information First contact: on the envisaged investment Initial check of eligibility **ELENA@EIB.ORG** programme and technical assistance needs) APPLICATION - first version (usually around 30 pages template document covering Refining the application in cooperation with the ELENA **APPLICATION - final** the details of the planned version Team of EIB investments, costs, expected energy savings and details of related TA needs) **Preparation of the Funding** Request for Approval to the European Commission Start of project development Agreement and signing the services financed by ELENA contract

